

# MONDAY MORNING QUARTERBACK

## IDENTIFYING YOUR DREAM HOME

FEBRUARY 19, 2007

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In this issue of the *Monday Morning Quarterback*, we'd like to talk to you about **your dream home**. When we say "dream home," we're not referring to a fantasy. We mean a home that is *attainable*, that suits you perfectly and that supports you in living your best life.

Most people don't stop to speculate about a dream home because they immediately conclude they can't afford it. And yet, we've found that those who start the process find a dream home easier to achieve than they may think.

### Why a "dream home"?

There's something that happens when you live in an environment that is congruent with you, your needs and your aspirations. You feel different: you are more powerful, you have greater peace and clarity and you possess a sense of sufficiency that positively impacts your relationships, work and satisfaction each and every day.

To get a sense of this, imagine yourself in an environment that makes you feel special—on a perfect date, at a spa or at a favorite vacation spot. How does it affect you? For most, the positive experience lasts throughout the day.

Now, imagine that you lived in your ideal house. How would you feel if each room had the right mix of view, design, color, beauty and functionality that was perfectly suited to you? This is our goal!

### Ways to identify your dream home

To identify your dream home, first reflect on your needs, lifestyle and aspirations, whether those are entertaining, having ample room for children to play safely or having a home office that supports a vibrant career or business.

In addition, walk through your home or prospective home and consider the following:

- **Master Bedroom:** Do you love it? You spend a great deal of time here: does it make you feel peaceful?

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- **Living and Family Rooms:** Do the rooms provide a sense of family “togetherness”?
- **Kitchen:** Is your kitchen an inviting place to nurture and care for your family? Are its appliances clean, functional and up to date? Do you have enough space to move about?
- **Main Entrance:** Does your main entrance truly provide an “entrance”? Is it welcoming? Does it draw you in?

Of course, there is much more to consider, and we would love to support you in completing the process of identifying your dream home. We can also connect you to premier loan officers, interior designers, landscapers and feng shui consultants who are dedicated to making your dream home a reality —a possibility that is much closer than you may think. We will show you how to clarify the picture of *your* dream home, assess whether your current or a new house fits the bill and plan the steps to make it happen.

**CALL NOW TO START THE PROCESS OF HAVING YOUR DREAM HOME BECOME A REALITY!**