

**Scot C. Sandstrom**  
**President**  
**New Pointe Communities, Inc.**

Scot C. Sandstrom is a twenty-three year veteran of the real estate development and homebuilding industry. In fact, real estate development and homebuilding is the only career Scot has known. His career in the industry began in 1985 while attending UC Davis.

For over two decades, Scot has worked in the industry gathering experience and a diverse knowledge of the entire real estate development process. His skill set includes expertise in land acquisition, land entitlement, project management, urban and suburban developments, redevelopment projects, operations and construction.

His career is highlighted with accomplishments and accolades everywhere he held a position:

Scot became the youngest project manager, and later, Vice President in the history of the San Diego based Pacific Scene, Inc.; a private homebuilder based in San Diego. He followed that position as Vice President of Development with Brehm Communities, Inc., a private developer/homebuilder owned by San Diego homebuilding legend, Woody Brehm.

Following Brehm Communities, Scot joined the private start up developer/homebuilder Western Pacific Housing as the Vice President of Development and was a vital part of the company's rapid growth in San Diego that went from building 28 homes in 1996 to 1,250 homes in 2003.

Perhaps Scot's most significant career achievement was the acquisition, entitlement and development of the Future Urbanize Sub Area IV, known today as "Torrey Highlands". This project alone encompassed almost 1,000 residential units, a 150,000 SF shopping center (Albertson's is the key anchor tenant), and 600,000 SF commercial campus (Intuit's Southern California Headquarters developed by Kilroy & Associates). This mega project proved Scot's abilities to entitle large scale undertakings with complex multiple land uses.

Scot later served as the Division President for Trimark Pacific Homes and the Division President for Richmond American Homes. During this period, Scot served as the President of the Building Industry Association (BIA) of San Diego; which represents over 1,400 member companies. His association with the prestigious BIA organization has served Scot well in navigating the complexities of real estate development.

### **Into The Future**

Scot has long held a vision of starting his own company and in 2007 he brought that dream to life. Utilizing his strong work ethic, a deep passion for development, a significant list of key relationships and first hand success in land entitlement and homebuilding, Scot Sandstrom founded New Pointe Communities, Inc.

As his first development projects under New Pointe Communities successfully completed in November 2008, Scot plans expansion of his company in 2009, and beyond, to increase the success New Pointe Communities enjoyed in 2008.

Scot Sandstrom has built over 5,000 residential homes within 67 projects throughout the state of California during his 23-year career. That's a proven track record no one can contest.

For more information on New Pointe Communities, Inc., please visit [www.NewPointeDevelop.com](http://www.NewPointeDevelop.com)

The unique partnership between Shea Real Estate and New Pointe Communities, Inc., presents a rock solid foundation for investors to build a future on: safe, profitable investments with a purpose. Ask us about current opportunities and come grow with us.